

Sales Opportunities**Recruiting Sales Team**

Axis [r] is currently looking for sales professionals who want to be a part of something special. If financial security while selling a service that you truly can believe in sounds appealing to you or if you are looking for a method to make some extra revenue then look no further.

Axis [r] was built with the mindset and foundation of being the difference when it comes to customer excellence. We will achieve this by installing moral values and integrity to all services provided to our clients. This will allow our sales team to have the peace of mind that they are selling a proven solution and give our customer reassurance that Axis [r] will facilitate all their business needs.

Axis [r] has joined forces with leading companies to provide a one stop solution center for our clients. By doing so our sales representatives have unlimited opportunities to provide our customers or potential customers with a solution that will fit their business needs. We also have fixed plans that are targeted to provide our clients with the solutions that they require and at a price that they could afford.

Personal Qualifications:

- Strong written/verbal presentation and listening skills. - Demonstration of leadership, achievement and competitive skills throughout career.
- Relentless, tenacious approach to sales development and closing new business.
- Strong professional, confidence-inspiring presence and business style.

Marketing Materials

- * PowerPoint presentation for ERP System
- * PDFs listing all our services
- * Advertising placement throughout NYC
- * Small Business Setups documentation

Here is a list of some of the services that you will be selling to our customers or potential customers:

- Custom Programming
- Remote Backup Solutions
- Remote Networks, VPN Connections
- EDI Solutions
- Servers Administration
- PC/Helpdesk Support
- Bass (ERP system for garment industry)
- Mac Consultation
- Web Development
- Network Administration
- Firewall Configurations
- Forensic Cleaning of Desktops, Notebooks and Servers (spyware, malware, adware, and viruses)
- Small Business Start-up Packages
- Hardware (Servers, Desktops, Firewall, Routers, Printers, etc)

Sales Package

- Strictly commission based
- 20% for new business accounts
- 10% for re-occurring services of existing accounts with increases up to 15%
- Bonus based on team and individual target